



Space42 – a shared ambition

Merger of Bayanat and Yahsat

May 2024

Space42 leadership



Karim Michel Sabbagh

Managing Director
Space42



Hasan Al Hosani

Managing Director
Bayanat



Ali Al Hashemi

Group CEO
Yahsat



Andrew Cole

CFO
Yahsat



Renyl Rauf

CFO
Bayanat



1

Merger Overview

Introduction

Yahsat and Bayanat Overview

Space42 Positioning

Introducing Space42 Segments

Future Growth

2

Financial Performance

Consolidated Performance 2022-23

Business Unit Performance 2022-23

Balance Sheet Overview

Future Contracted Revenue

Future Value Creation and Growth

3

Appendix

Intelligent Solutions BU – Illustrative Solutions



1



**MERGER
OVERVIEW**

SPACE42

Enlighten the World From Space

Space42 is **UAE's national champion** with global reach, distinguished by seamless integration of satellite communication, geospatial, and AI capabilities, positioned as a **formidable powerhouse in the space industry**



Merged Companies

بيانات
BAYANAT



اليه سات
yahsat



Timing and Shareholding

Dec 2023 Merger agreement
Apr 2024 GAs approval
H2 2024 Merger completion

| | |
|---------------------|-----|
| G42 | 42% |
| Mubadala | 29% |
| IHC | 8% |
| Public float | 21% |



Unique Combination

Superior standalone and merged Satellite, Geospatial and AI (SGAI) services, sustained operational efficiency, and improved balance sheet



Differentiated Capabilities

- **Tech-enabled innovation** through SGAI combination
- **Scalability** of global space systems coverage
- **UAE as sandbox** and platform for global development



Organizational Harmony

Space unit: upstream, infrastructure-centric
Intelligent Solutions unit: downstream, AI focus



Accelerated Growth

- Merger unlocks new growth horizons for Space42
- Positioning to capture **fast-growing market**, aligned with trends
 - Growth fueled by **scalability, value-chain expansion and innovation**

Key Financials (2023A¹)

USD 3.6Bn

Market Capitalization
Apr'24 Market Cap.

USD 2.5Bn

Total Assets

USD 770Mn

Cash

-1.0x

Leverage

USD 772Mn

Revenue

42 %





EBITDA Margin

22 %




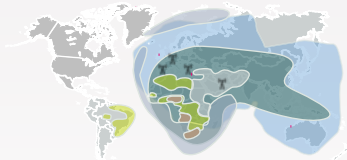

Profit Margin

Notes: (1) Audited, Combined for both Bayanat and Yahsat

Yahsat provides multi-mission satellite services in 150+ countries

| Infrastructure | Managed Solutions (YGS) | Mobility Solutions (Thuraya) | Data Solutions (YahClick) |
|---|---|--|---|
| <p>Leasing of critical satellite capacity to UAE Armed Forces</p>  | <p>O&M, consultancy and managed satellite connectivity solutions to Government entities and corporates</p>  | <p>Narrowband services (voice and data) and IoT/M2M solutions to various sectors (Gov., consumer, maritime, energy NGOs)</p>  | <p>Broadband, backhauling, corporate networks, satellite capacity leasing and WIFI hotspots solutions</p>  |

Key facts & figures

| | | | | |
|---|--|--|--|---|
| <p>Preferred partner for satellite solutions to UAE Government</p>  | <p>Operates since 1997 (Mobility Solutions)</p>  | <p>No. 1 satellite broadband provider in Africa</p>  | <p>150+ countries covered</p>  | <p>4 billion people within mobile coverage</p>  |
|---|--|--|--|---|

Key customers



Bayanat is a geospatial analytics leader and technology innovator

Smart Space Solutions (SPAS)

Advancing space-based platforms for remote sensing and communication, providing prompt, actionable insights

Smart Geospatial Solutions (SGS)

Providing comprehensive geospatial services from data acquisition and processing to AI-driven analytics

Smart Operations Solutions (SOPS)

Revolutionizing operational and logistical approaches for enhanced efficiency and excellence

Smart Mobility Solutions (SMOS)

Leading MENA in autonomous driving and unmanned systems, covering assets, operations, and advanced mobility



Geospatial Artificial Intelligence (GIQ)

Powering Bayanat's activities across the divisions at Infrastructure (e.g., cloud storage and processing) and software levels (e.g., data annotation, AI training)



Key achievements

World's best trading debut

- First publicly listed G42 Company
- Quadrupled share price on debut day



Primer for UAE's earth observation program

- 8 SAR satellites in pipeline
- First company to pursue satellite manufacturing in the UAE



Provider of High-altitude Platform Stations (HAPS)

- Local manufacturing capacity of HAPS
- Successful test flights with payload across 3 continents



Region's first autonomous ride hailing service

- 500k+ km total autonomous mileage
- 1st cabinet-approved self-driving license



Catalyst role in the national blue momentum

- Develop AI-powered analytical platforms for marine research in partnership with OceanX



Key customers



Space42 assets cover the entire value chain – from Earth to Space

5
Existing Satellites and 3 in pipeline

8
SAR Satellites⁽¹⁾

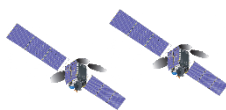
Manufacturing in the UAE; successful flights

500,000+ km
Distance traveled by Smart Mobility

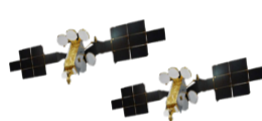
Geostationary Orbit (GEO) Satellites
(36,000 km above Earth)



Thuraya T2 & T3



Al Yah 4 & 5⁽¹⁾

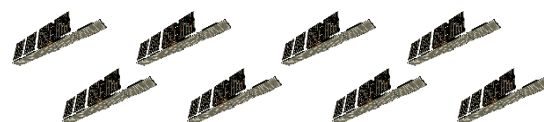


Thuraya T4⁽¹⁾



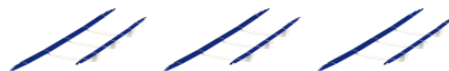
Low Earth Orbit (LEO) Satellites
(160-2,000 km above Earth)

SAR Constellation



Stratosphere
(10-50 km above Earth)

High-altitude Platform Stations (HAPS)



On-Earth



Cloud & Data Center Ground Station

Shared core infrastructure



4/5G communication network



Voice, data, tracking, Terminals. Land, Sea, Air



Smart Mobility (Autonomous) Drones Aerial



AI Multi-intelligence Platform



Integrated for SatCom and Geospatial

AI driven multi-intelligence platform, GIQ, integrates data from space and ground assets for:

- Optimized decision making
- Enhanced situational awareness
- Improved operational effectiveness

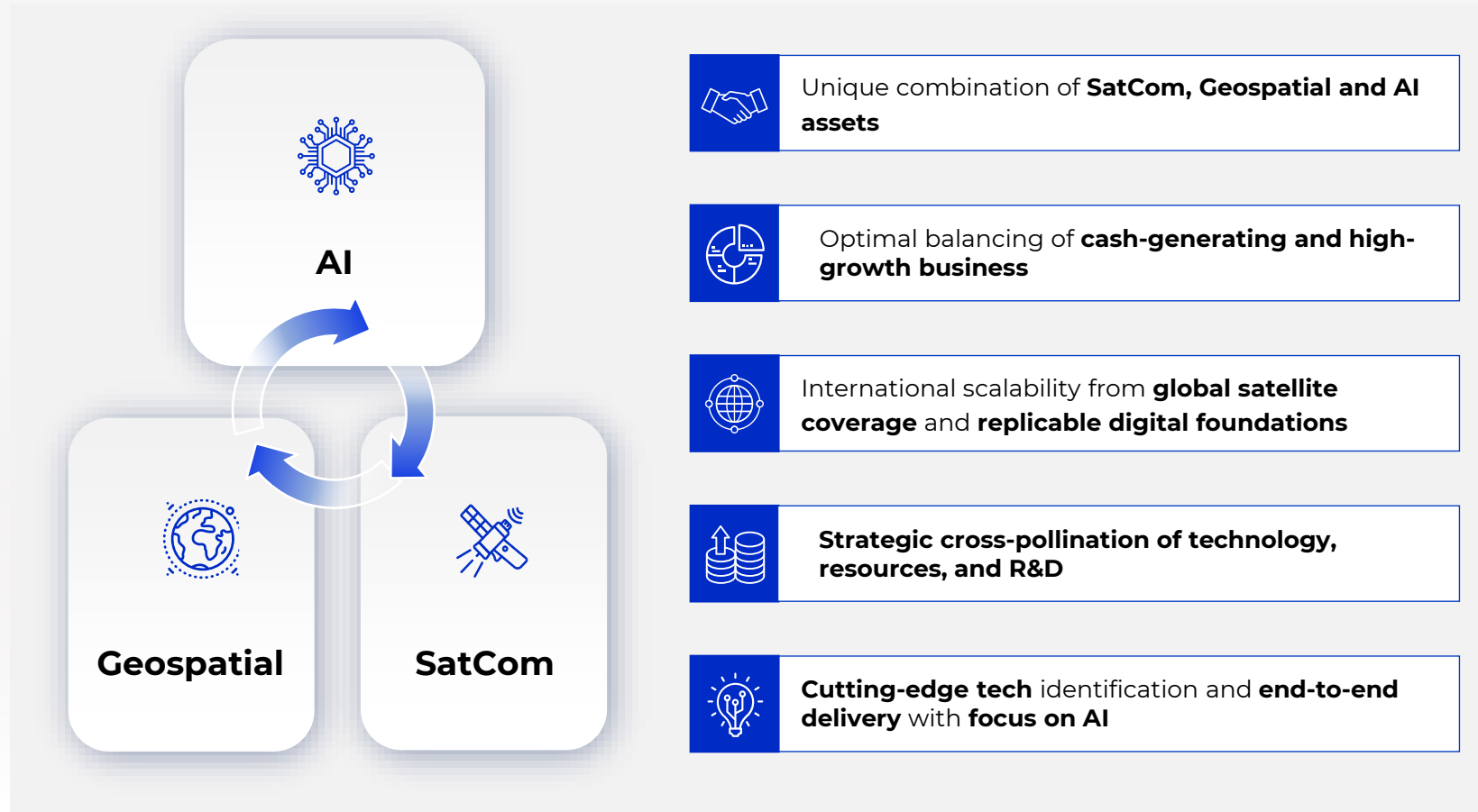
Example: AI assessment of earthquake damage



Note: (1) Assets in pipeline

Unlocked synergies

Unity of SatCom, Geospatial and AI unlocks next-gen value for Space42



Unlocking value for customers

- Superior insights
- NRT⁽¹⁾ situational awareness and control
- Improved connectivity and security

Increasing operational efficiency

- Sharing of assets and resources
- Improved knowledge pooling
- Shared manufacturing capabilities

Positioning as regional leader

- Development of sovereign space assets
- Full value-chain local space capability
- Largest Space company in the region

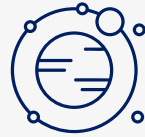
(1) Near-real time

SPACE42

will be organized in two units

Space

Business unit focuses on Upstream and Mid-stream infrastructure-centric activities, mainly covering Yahsat's satellite communications business



Intelligent Solutions

Business unit focuses on Downstream AI-enabled services and new technology incubation, mainly covering Bayanat's geospatial analytics business

Expertise

Satellite communication (SatCom) services



Geospatial data acquisition and management

SatCom satellite and ground station operations and management



AI driven multi-intelligence leveraging geospatial data

Earth observation satellite⁽¹⁾ and ground station operations and management



Smart Autonomous Mobility

Space BU will unlock value by uniting SatCom and Geospatial assets

Space BU generates superior value for the company and its customers

Market

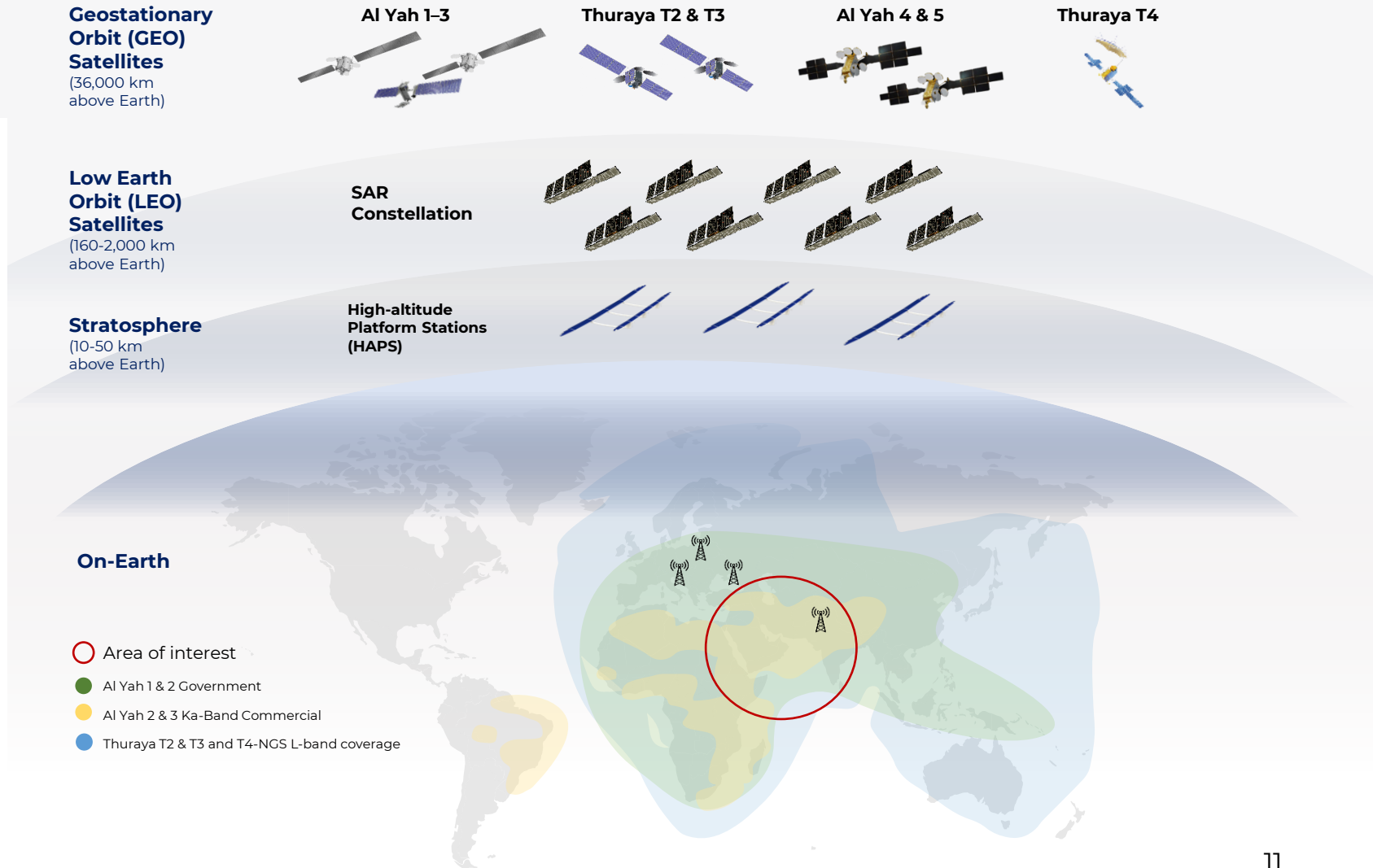
- **Integrated sovereign orbital and ground architecture** – providing security and control across data acquisition, transmission and analytics
- **Near-real time** geospatial and communications

Capabilities

- **Common Operations and Management** for both satcom and geospatial, unlocking cost synergies
- **Single interface with satellite manufacturers**
- **Consolidated manufacturing** capabilities for possible **vertical expansion**

AI Impact

- **Network optimization and management**
- **Signal processing and interference mitigation**
- **Predictive maintenance and enhanced security**
- **Adaptive and resilient communications system**



Intelligent Solutions BU generates actionable, meaningful insights

1 DATA ACQUISITION

Access and provision of a full range of geospatial data from underground up to space-based platforms

Enabled by Space BU

Trusted partner and provider of traditional geospatial data sourced by:

 Aerial Survey

 Mobile Survey

 Hydro Survey

 Geodesy & Field Survey

New capabilities in high-tech data acquisition with own satellite constellations and HAPS

 Non-Imagery (radio, infrared, microwave)

 Synthetic Aperture Radar (SAR)

 Optical Images


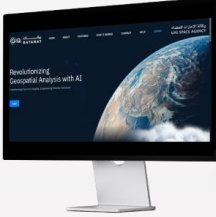
 High-Altitude Platform Stations (HAPS)




2 DATA PROCESSING

Processing and application-specific analysis of complex and large datasets, extracting insights and foresight

AI-based GIQ platform




Anticipate trends and scenarios with predictive insights
Collaborate and drive decisions across organization
Streamline data analysis with customizable workflow


3 AI-ENABLED SERVICES

Solutions tailored to specific industry needs and use cases, leveraging the power of AI


Operations




Crisis Mgmt.



Oceans



Environment



4 NEW TECH

Incubation of new technology, often supported by geospatial data

Smart Mobility

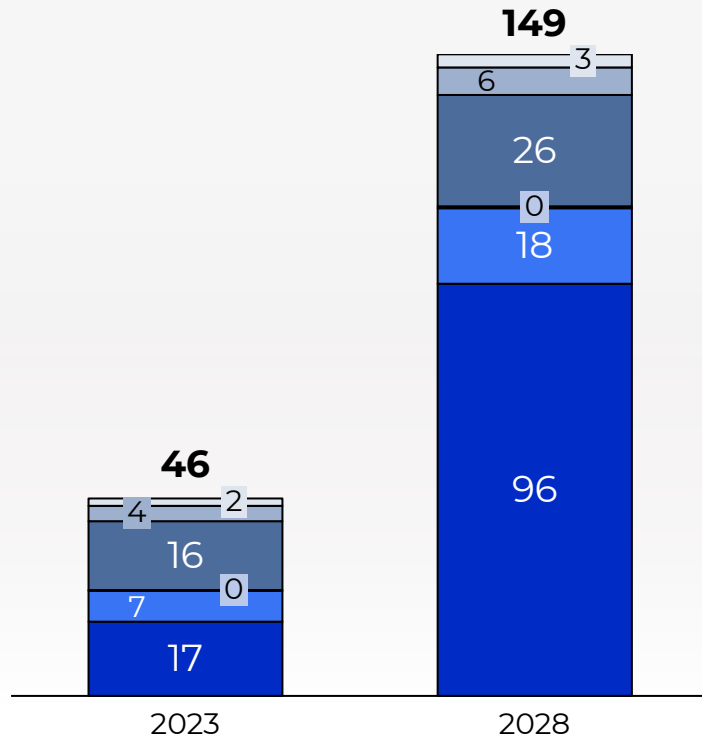
3D Printing

Space42's business is aligned with growth trends

USD 149bn market with 27% CAGR

Market segments addressed by BUs show high double-digit growth

Space42 is at forefront, ready to seize unparalleled opportunities in growing markets



| Category | Segment | Percentage |
|-----------------------|-----------------------------------|------------|
| Space | Military satellite communications | 13% |
| | Mobility satellite solutions | 12% |
| | Universal broadband | 10% |
| Intelligent Solutions | Commercial satellite imaging | 11% |
| | Geospatial imagery analytics | 20% |
| | Artificial intelligence | 41% |

Space

- Secure satellite communications with government long-term contract
- Global coverage of 150+ countries
- Pioneer player with strategic considerations in direct to devices communications






Intelligent Solutions

- In-house AI-powered analytics platform (gIQ)
- Advanced AI capabilities in AI model training, Large Language Model
- Sovereign EO satellite constellation and strategic partnership with satellite image providers

Space42 is set for scalable, synergy-fueled growth

Space42's growth is fueled by differentiated capabilities

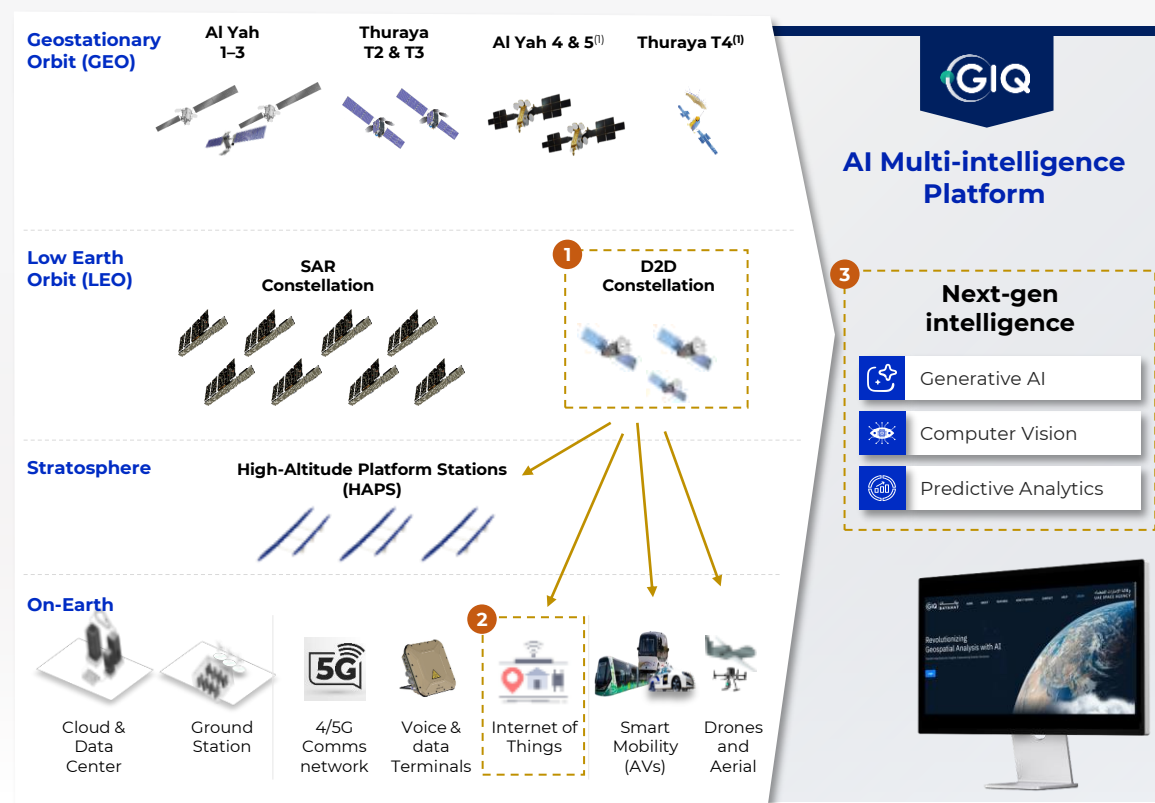
Key Growth Enablers

| Scalability | Value-chain | Innovation | Capital | Commercials |
|---|---|--|--|---|
|  Global SatCom and Geospatial satellite coverage fueling replicable AI solutions |  Growth from expanding existing and entering adjacent segments of the value-chain (e.g., Internet of Things) |  Future-proof growth from innovation producing differentiated products (e.g., Generative AI applications (gIQ)) |  Organic and inorganic growth enabled by pairing a cash-generating business with investable high-growth opportunities |  Mid and long-term growth opportunities from consolidating commercial activity (e.g., cross-selling, bundling) |

Key Verticals

| | | | | | |
|------------|-----------------|--|----------------|---------|----------------|
| Government | Public Services | Critical Infrastructure & Asset Management | Smart Mobility | Telecom | Sustainability |
|------------|-----------------|--|----------------|---------|----------------|

Hypergrowth initiatives will leverage Space42's integrated structure – three select examples



Note: (1) Assets in pipeline (2) Hyperscale initiatives under consideration (not exhaustive)



2



**FINANCIAL
HIGHLIGHTS**

Robust growth backed by strong balance sheet and signed contracts

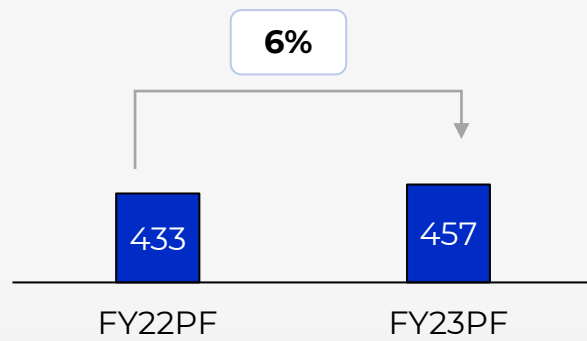
Space42 – FY 2023 pro-forma (“PF”) financial highlights

| | 2022 | 2023 | |
|---------------------------------------|------------------|------------------|--------------|
| 1 Revenue | USD 647m | USD 772m | +19% |
| 2 EBITDA | USD 315m | USD 326m | +3% |
| 3 EBITDA margin | 49% | 42% | -7pp |
| 4 Net profit | USD 121m | USD 174m | +44% |
| 5 Net profit margin | 19% | 22% | +3pp |
| 6 Contracted Future Revenue | USD 2.3bn | USD 7.4bn | +218% |
| 7 Leverage (Net Debt / EBITDA) | -0.7x | -1.0x | -0.3x |

Space BU delivered growth across all key metrics

Revenue

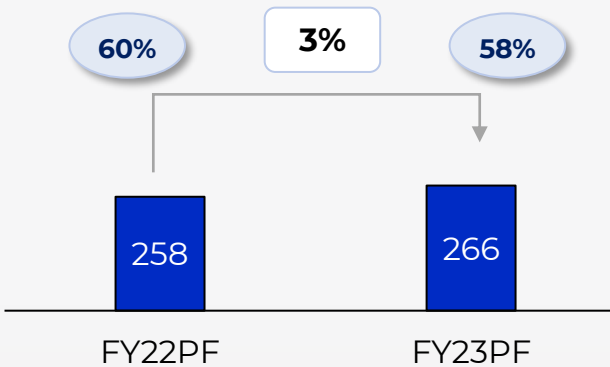
(in USD m)



- Growth across all four operating segments of the business unit, producing overall top-line growth of **6% (USD 24m)**
- Exceeded top-end of guidance range of USD 435-455m

EBITDA

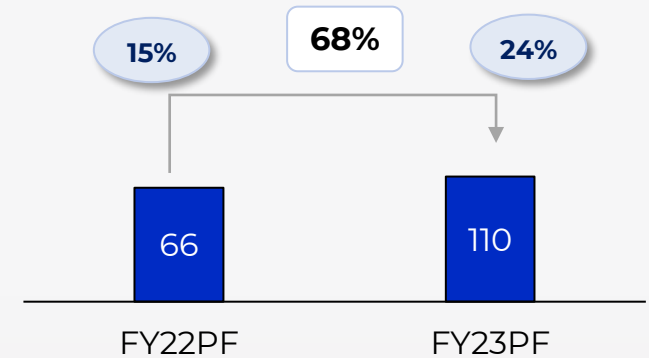
(in USD m)



- Good control of the cost base maintaining a strong margin of **58%** and growth in absolute value
- Exceeded top end of guidance range of USD 240-260m

Net Income

(in USD m)



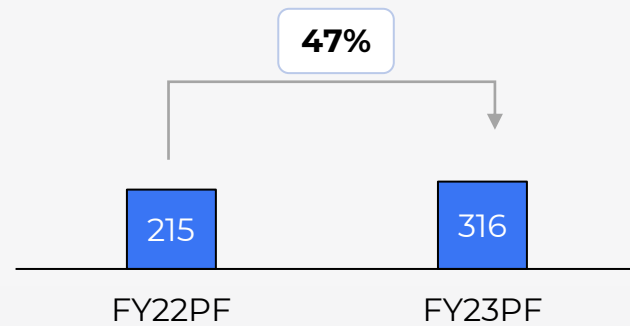
- Strong increase due to one-off items below EBITDA in 2022 (Brazil impairment)
- Maintaining a healthy margin of c. **25%** year on year on a normalized basis

Space segment has achieved sustained growth, maintained cost efficiency, and secured robust margins

Intelligent Solutions BU delivered growth across all key metrics

Revenue

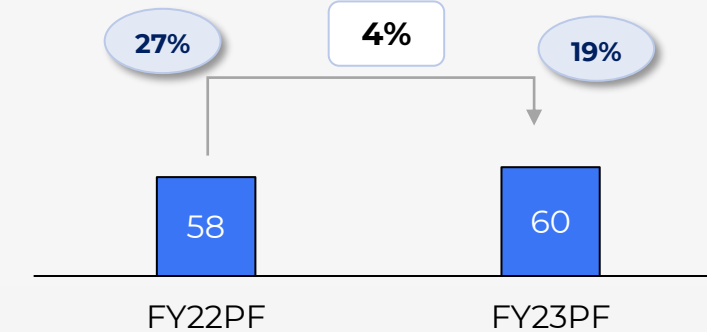
(in USD m)



- 2023 Revenue is higher by **47% (USD 101m)** vs. 2022, primarily driven by the launch of the new Smart Space Solutions (SPAS) segment and new projects within the Smart Operations Solutions (SOPS) segment

EBITDA

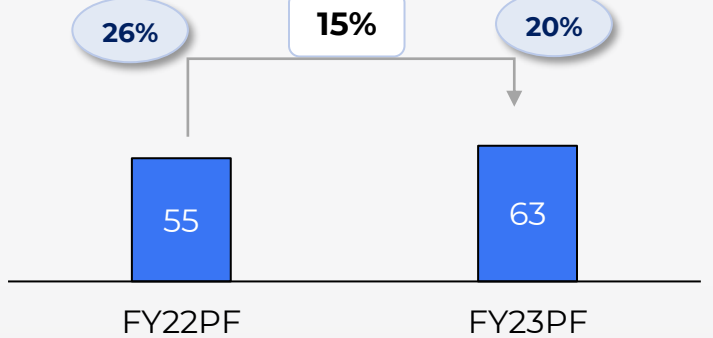
(in USD m)



- 2023 EBITDA in absolute value is higher by **4% (USD 2m) higher** vs. 2022
- EBITDA margin 8% lower vs. 2022, attributable to change in project mix and investments in talent acquisition, product strategy and organizational excellence to drive future growth

Net Income

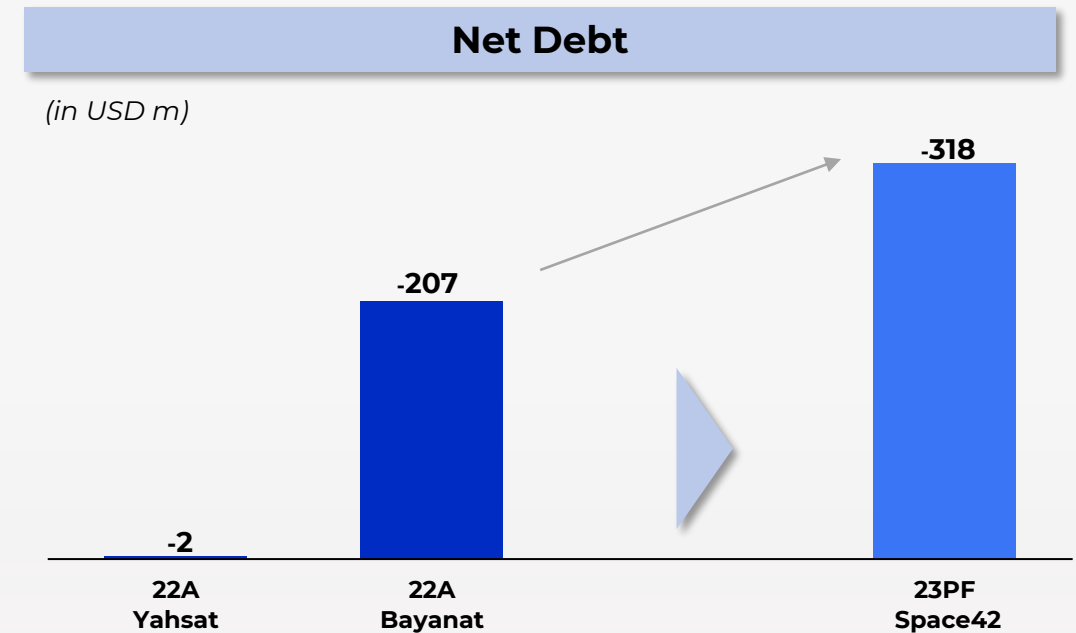
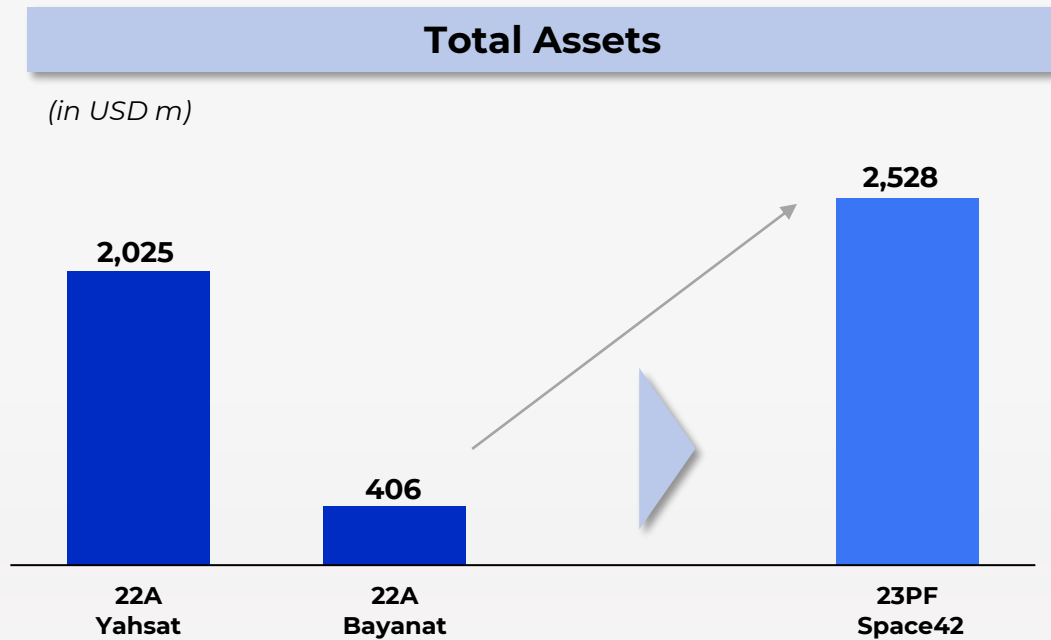
(in USD m)



- 2023 Net Profit in absolute value is higher by **15% (USD 8m)** vs. 2022, attributable to incremental income from Waqala and financial deposits, improving absolute profitability

Intelligent Solutions segment outperformed its previous year top-line performance, delivering growth in EBITDA and Net profits

Space42 holds strong balance sheet enabling growth investments



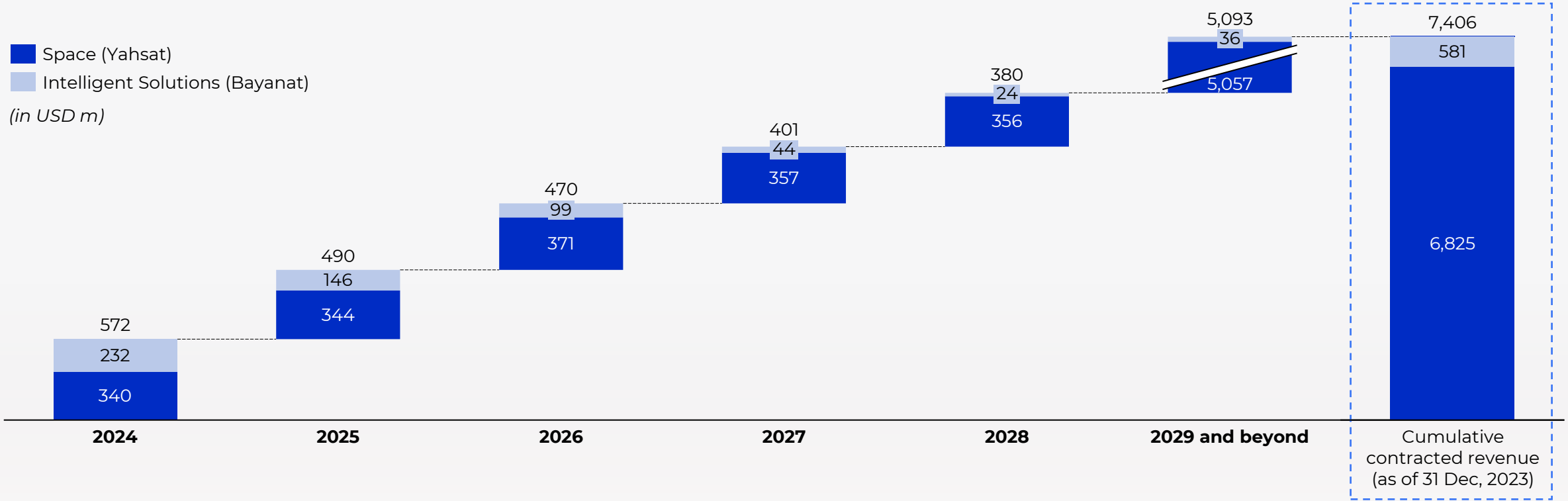
- **USD 1.2bn** PPE including satellite and ground assets
- **USD 0.8bn** available in cash
- **USD 0.3bn** receivables - largely Government related

- Term Loans of **USD 435m** with an all-in cost of finance of under 3%⁽¹⁾
- Headroom of **USD 1.2bn** positioning Space42 in prime position to fund organic / inorganic growth⁽²⁾

(1) Customer advances not considered as debt in Net Debt calculation as per existing Yahsat covenants with lenders

(2) Headroom calculated using existing Yahsat Net Debt / EBITDA covenant of 3X

Future contracted revenues ensure sustainability of the business



- Future contracted revenues represent **9.6x FY23 Group revenue** and are based on contracts with UAE government
- In addition, Space42 possesses **strong pipeline** comprising (i) highly probable large projects under Intelligent Solutions and (ii) future revenue from subscription business under the Space segment (e.g. Data Solutions and Mobility Solutions)

Double-digit revenue and variable costs synergies expected

1

Revenue

Meaningful ramp-up of incremental revenue from 2025 onwards driven by

- Cross-selling and up-selling of products and services
- Introduction of bundled products and services with joint capabilities
- Joint key account management
- Collaborative pursuit for global business expansion

2

Cost

Efficiencies expected in the areas of headcount and core operation as a result of combining two organizations

- Implementation of synergies expected in H2 2024 with full benefit from 2025 onwards
- Economies of scale achieved through unified and optimized operations
- Shared facilities on ground infrastructure and facilities

3

Balance sheet/others

Stronger consolidated balance sheet

- Headroom of USD 1.2bn available for capital deployment in organic and inorganic growth opportunities

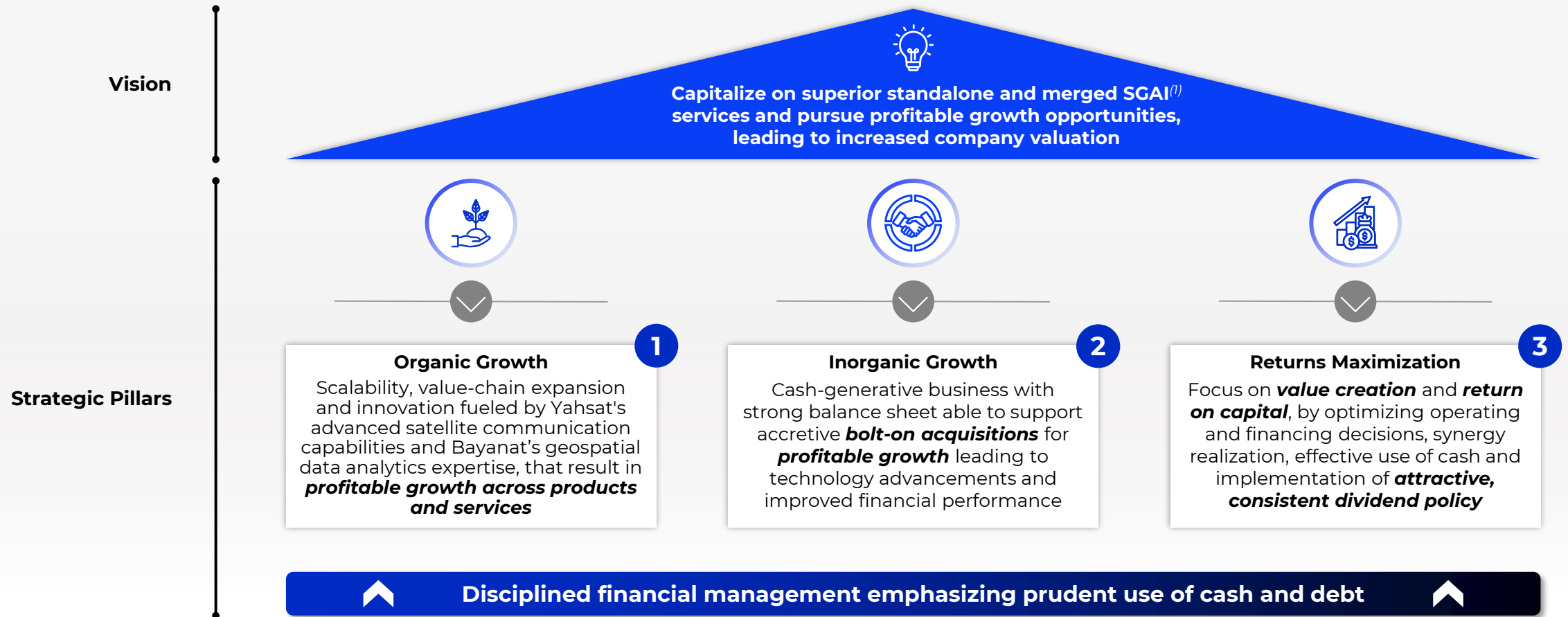
Value proposition

- Attractive, consistent dividend policy, combined with the strong growth track record of the Intelligent Solutions segment will create an attractive proposition for both dividend and growth investors

Merger synergies will drive substantial revenue growth, improve operational efficiencies, and yield significant balance sheet savings

Space42 will prioritize value creation through profitable growth

Space42 Financial framework



(1) SGAI – Satellite, Geospatial and Artificial Intelligence



3



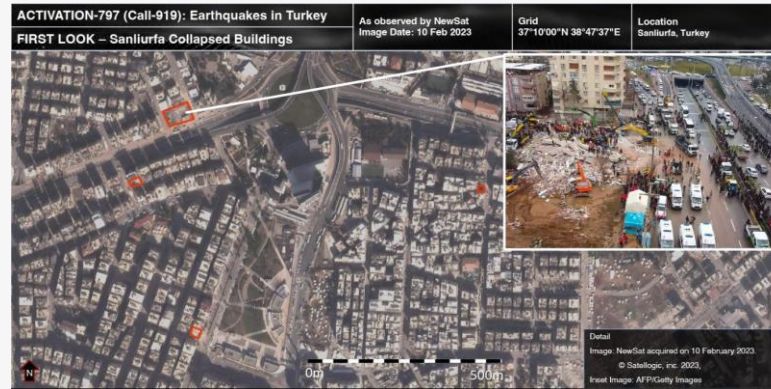
APPENDIX



giQ platform is revolutionizing how we interact with satellite data



February 2023 - Turkey-Syria Earthquake crisis response and analysis



First contribution to the International Charter for Space and Major Disasters

Bayanat supported UAE Space Agency in submitting several analytical reports on the Earthquake in Turkey and Syria on February 6, 2023:

- Identification of collapsed building
- Evaluation of impact and damage of critical infrastructure (e.g., Ataturk Dam)

March 2024 - UAESA and Bayanat working together on flood analysis



Year-long support in flood analysis since 2022

During the recent severe weather condition, Bayanat supported UAE Space Agency with:

- Identify areas to-be affected most
- Identify flooding scale which can become valuable input for disaster response scenarios
- Comprehensive flooding forecast and mapping system



Bayanat is the first company to bring **L4 Autonomous ride-hailing services** to the region via the **TXAI App**, which has received positive customer feedback and widespread media attention.

Fast-forward into the future of mobility through autonomous vehicle



19

Pick Up Stations



30,000+

Orders Served



100,000+

Kilometer Travelled



97%

Autonomous Mode Ratio



15,000+

Registered User



2,000+

Monthly Active Users



35,000+

Total Transactions



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CONTACT US



Email:

ir@bayanat.ai

ir@yahsat.ae